Mr. Jun Virola, Land Matrix Asia Focal Point (AFA) gave a presentation on the Land Matrix with an overview of land deals in Asia and the LM editor and data workflow using this. He said that since not all the participants are technical people, the session will only show what data is in the LM rather than have a training on how to use LM.
JUN explained that there are 13 datasets that can be entered into the land matrix. The first 3 are basic data and if filled up, that data can already be shown in the website; all other information can be entered later depending on availability of information.

1. Location of land deal
   - country, province, district, using googlemap
   - if no location, case does not show in the website

2. Size of land deal – in hectares
   - under contract or in operation

3. Intention of land deal
   - agriculture, food, biofuel, forestry, tourism etc

4. Nature of deal and duration (number of years) of agreement
   - all terms are defined
   - point persons in AFA members can be trained

5. Negotiation status
   - intended, concluded, failed deals

6. Implementation status

7. Purchase price / leasing fees

8. Contract farming

9. Investor Information
   - Primary and secondary investors
   - many deals are foreign investments
10. Data sources
-as of now, 50% of information in LM are from media sources
-value-added of AFA is that we have members on the ground
-data is already within our organizations, we can ask from our members
-other data reports: field reports, studies, media reports

11. Local communities
-response from local communities – consent, mixed?
-FPIC, consultations done
-Did they promise compensation?
-what was promised benefits to people and were these benefits received?
-how many people were displaced?

12. Other information
-how many are employed
-former use of land: smallholder land, forest areas, etc (a recognition that there is conversion)
-actual produce
-water (a recognition that many land deals is not about land but about water)
-gender-related info (just one slot)
-when a trend is observed, this is used to expand the database.

JUN also shared that in the AFA secretariat, one person is already managing the database, AFA is now the research administrator. He said that the AFA secretariat has already entered the data, but that the country coordinators need to validate the data. JUN added that they have the technical capacity to ensure quality of data. JUN also said that in our communities, we see that we can capture data to put in the LM database. Technical capacity can also be shared with member organizations. For the moment until December 2015, there is no need to bother about technicalities for now but just send the information to the AFA secretariat. They also plan to conduct capacity-building trainings on data advocacy – how to use data for policy proposals, do you need community maps, other information, etc.

[Please see Annex I: Land Matrix Data Editing Guidelines]

Towards the end of the session, JUN asked the participants to reflect on the session using the following Guide Questions:

1) What can you do (strategy, activity) to be able to gather data to help us improve the Land Matrix Database?

2) What can be the strategic use of the data for you? How will the data be useful for you?

3) What kind of support do you need to be able to monitor or get data on land deals (or land acquisitions) in your country?

4) What else can be improved in the Land Matrix?

Below are the responses from the participants which JUN presented to the group on Day 2:
<table>
<thead>
<tr>
<th>1. What can you do to be able to gather data to help AFA improve the Land Matrix Database?</th>
<th>2. How will the data be useful for you?</th>
<th>3. What kind of support do you need to be able to get data on land deals in your country?</th>
<th>4. What else can be improved in the Land Matrix?</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>AFFM (Myanmar)</strong></td>
<td>If possible, field survey after raw data</td>
<td>As Myanmar is drafting land policy, it would be very useful for our country</td>
<td>Training, fund, equipments</td>
</tr>
<tr>
<td><strong>FNN, FWN (Cambodia)</strong></td>
<td>-Contact and communicate with relevant partners and the MAFF to get information on land issues</td>
<td>The data will be disseminated to members through our networks, Facebook and website</td>
<td>-Technical and financial support</td>
</tr>
<tr>
<td></td>
<td>-Research on website and get primary data from our local community members</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>API (Indonesia)</strong></td>
<td>-Discussions on getting in-depth information in the field</td>
<td>As a tool and materials for negotiation, consolidation of land</td>
<td>Module / tool as a guidebook</td>
</tr>
<tr>
<td></td>
<td>-Investigation thru multistakeholder actors</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>PAKISAMA (Philippines)</strong></td>
<td>Improving the data that is already in the database</td>
<td>Record keeping of the organizations</td>
<td>Research accurate data on land deals/acquisition/distribution</td>
</tr>
<tr>
<td><strong>NLRF, CTCF (Nepal)</strong></td>
<td>-Going down to the local levels, talking to the local people and local authorities to</td>
<td>The data collected will be a huge source /evidence for our land rights movement to show the</td>
<td>Technical support (computers) and financial and human resources</td>
</tr>
</tbody>
</table>
find out if landgrapping has happened and their details
- Coordination with the National Data Collection Department, the department that collects and manages data and more
- Coordination with NGOs/INGOs working on similar issues, refer to the data they have collected, verify the data and use it in the matrix
government the actual number of landless, land-poor people. It will be more concrete and factual data claim that the government cannot deny and our movement might see more concrete results

<table>
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<tr>
<th>KKM (Bangladesh)</th>
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<tbody>
<tr>
<td>Will discuss with Execom officers for recruiting one resource person to collect, validate and consult the data with us as well as give to AFA</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>UWUA (Kyrgyzstan)</th>
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</table>
| - To follow with relevant publications of IO  
- Media search  
- National statistic data | - Advocacy argument  
- Capacity development (case study)  
- Awareness-raising / animation of our messages | - Cases from other countries  
- Coaching on Land Matrix use | Provision of funds to engage professional staff |