



## Background Information for field visit in Vietnam

### 1. Introduction of Tuyen Quang Farmers' Union.

**Tuyen Quang is a province of Vietnam, located in the northeastern part of the country to the northwest of Hanoi, at the centre of Lô River valley, a tributary of the Red River. It is about 160 km from Hanoi with the area of 5,800 sp.km; Population 657,000; Provincial capital Tuyen Quang Town. Districts Na Hang, Chiem Hoa, Ham Yen, Yen Son, Son Duong. More than half of the provinces population consists of the Kinh ethnic group; there are also Tay, Dao, and Nung ethnic groups.**

Tuyen Quang FU established in 1976 with 6 districts FU, and 1 city, 140 communes and 1.967 branches. Total member now: 104.374 farmer members.

Direction for the period 2013-2018:

- Renovating the Union' content and activities, being the key actor in mobilizing farmer member actively participated in the movement "Tuyen Quang join hand in building new rural areas"
- Propagandize and mobilize farmer members actively implementing duties on development of social, economic, security in the locality; build up strong Party, State and local government; participate in transferring crops and animal structure forward market bases; Feedback comments, thinking and expectation from farmer member to the Party and State; Taking care the the rights and beneficially of the farmer members to attract more farmers to be members of the Union.
- Concentrate in building up skilling FU staffs, good style of working.



## 2. Introduction of Viet-gap base tea cooperation group in Bat village, Tan Thanh commune, Ham Yen district, Tuyen Quang province.

Established on April, 18, 2012, the tea cooperative group has 30 members now. There are 1 leader, 2 deputy-leaders, 1 accountant in the cooperative group. The total area is 16 hectares of VietGAP-based tea production. The total quantity of fresh tea output in 2015 was 320 tons per year (71 tons of dried tea). The revenue reached approximately 4.9 billion VND in 2015 with the profit of 3.2 billion VND. The average income is more than 100 million VND/household/year.

The products of the cooperative group have been branded and certified based on VietGAP standards, registered under 2 brand-names of Luan Ky and Tuyen Thai tea. At present, the cooperative group is having 05 agents in Tuyen Quang province. However, their consuming market is still limited, there are showrooms to display their products but the consumption volume is not so high.

About the orientation, more members who accept to the production following VietGAP standards can be admitted in the future. The scale and total area will be expanded also, stable consuming market will be searched and extended to the South and for export.

The project VIE/035 of IFAD Tuyen Quang, through the Provincial Farmers' Union, supports the development of activity planning, production and business planning; market linkage planning for the cooperative group.



### 3. Introduction of wood chip processing factory in Dong Think village, Dong Tho commune, Son Duong district, Tuyen Quang province.

Established in April 10<sup>th</sup> 2009, with 35 members (8 female). From the farmer group, now the group established company. The company management board composed of 1 director, 1 vice director, 1 accountant. Total factory area: 3,000 m<sup>2</sup>. Total woodchip production in 2015: 16,000 tons/year. Turnover in 2015: approximately 19 billion VND. Profit: 2,6 billion VND. Average income of workers: more than 4,5 million VND/month.

With the selection and nomination from Tuyen Quang Farmers' Union, the company has received the support from the TNSP project: Growing and processing acacia from CBG subproject fund.

Started with forest plantation to ensure the raw materials for processing, the company now link with forest growers in Quy Dong and Dong Loi commune to grow 50ha of acacia. The type of cooperation is on the land of farmers. The benefit rate later harvest is 50/50 by the parties. The beneficiaries of this afforestation cooperation are about 150 people.

From production and processing activities, at present the company has created job for 15 regular labours and 30 temporary labours, of which female workers are accounting for 40%. Total number of households get benefit from the project is 165, including 110 poor and pro-poor households. It's expected that with the expansion strategy of the company, it will attract about 18 regular employees and other 70 temporary employees, including forest growing activities (increased by 88 employees in total).